





PRICE LIST 2017 ULTRA SAILING CROATIA ULTRA JEDRENJE doo-Uvala baluni 6A-21000 Split-Hrvatska-HR-AB-21060200868 VAT No: HR90209465327

BOAT / terms	E 01.01.-06.05. 30.09.-31.12.	D 06.05.-20.05 23.09.- 30.09.	C 20.05.-10.06. 09.09.-23.09.	B 10.06.-08.07. 19.08.-09.09.	A 08.07.-19.08.	built year			main sail			departure port	safety deposit
BENETEAU LINE													
Beneteau Oceanis 50	2.510 €	2.700 €	3.900 €	4.800 €	5.800 €	2012	4D+1 skipp 8+2+1	4+1	furling'12	Heating Solar panel	Wi-Fi	Dubrovnik	1.600 €
Beneteau Oceanis 50	2.600 €	2.900 €	4.100 €	4.950 €	5.950 €	2012	4D+1BB+1skipp 8+2+1+1	3+1	furling'12	Heating Solar panel	Wi-Fi	Trogir	1.600 €
Beneteau Oceanis 48	2.900 €	3.300 €	4.400 €	5.200 €	5.950 €	2015	4D+1BB+1skipp 8+2+1	3	lazy bag'15	Heating Solar panel	Wi-Fi	Dubrovnik	1.600 €
Beneteau Oceanis 48-NEW	2.900 €	3.300 €	4.400 €	5.200 €	5.950 €	2017	4D+1BB+1skipp 8+2+1	3	lazy bag'17	Heating Solar panel	Wi-Fi	Trogir	1.600 €
Beneteau Oceanis 45-NEW	2.070 €	2.320 €	3.600 €	4.250 €	4.750 €	2017	4D 4+2	2	lazy bag'17	Heating Solar panel	Wi-Fi	Trogir	1.600 €
Beneteau Oceanis 45-NEW	2.070 €	2.320 €	3.600 €	4.250 €	4.750 €	2017	4D 4+2	2	lazy bag'17	Heating Solar panel	Wi-Fi	Trogir	1.600 €
Beneteau Oceanis 45	2.070 €	2.320 €	3.600 €	4.250 €	4.750 €	2015	4D 4+2	2	lazy bag'15	Heating Solar panel	Wi-Fi	Dubrovnik	1.600 €
Beneteau Oceanis 45	2.070 €	2.320 €	3.600 €	4.250 €	4.750 €	2012	4D 4+2	2	lazy bag'17	Heating Solar panel	Wi-Fi	Trogir	1.600 €
Beneteau Oceanis 43	1.680 €	1.920 €	2.950 €	3.400 €	4.000 €	2011	3D+1BB 6+2+2	2	furling'14	Heating Solar panel	Wi-Fi	Dubrovnik	1.300 €
Beneteau Oceanis 41	1.820 €	2.100 €	2.800 €	3.450 €	3.750 €	2015	3D 6+2	2	furling'15	Heating Solar panel	Wi-Fi	Trogir	1.300 €
Beneteau Oceanis 41	1.820 €	2.100 €	2.800 €	3.450 €	3.750 €	2012	3D 6+2	2	furling'17	Heating Solar panel	Wi-Fi	Trogir	1.300 €
Beneteau Oceanis 41	1.820 €	2.100 €	2.800 €	3.450 €	3.750 €	2013	3D 6+2	2	furling'13	Heating Solar panel	Wi-Fi	Dubrovnik	1.300 €
Beneteau Oceanis 41.1-NEW	2.100 €	2.100 €	2.800 €	3.450 €	3.750 €	2017	3D 6+2	2	lazy bag'17	Heating Solar panel	Wi-Fi	Trogir	1.300 €
Beneteau Oceanis 41.1	2.100 €	2.100 €	2.800 €	3.450 €	3.750 €	2016	3D 6+2	2	lazy bag'16	Solar panel	Wi-Fi	Trogir	1.300 €
Beneteau Oceanis 41.1-NEW	2.100 €	2.100 €	2.800 €	3.450 €	3.750 €	2017	3D 6+2	2	lazy bag'17	Heating Solar panel	Wi-Fi	Dubrovnik	1.300 €
Beneteau Oceanis 38	1.365 €	1.560 €	2.250 €	2.650 €	3.250 €	2015	3D 6+2	1	lazy bag'15	Heating Solar panel	Wi-Fi	Trogir	1.300 €
Beneteau Oceanis 38	1.365 €	1.560 €	2.250 €	2.650 €	3.250 €	2016	3D 6+2	2	furling'16	-	Wi-Fi	Trogir	1.300 €
Beneteau Oceanis 38.1-NEW	1.365 €	1.560 €	2.250 €	2.650 €	3.250 €	2017	3D 6+2	2	furling'17	-	Wi-Fi	Dubrovnik	1.300 €
Beneteau Oceanis 37	1.280 €	1.450 €	2.050 €	2.550 €	3.050 €	2012	3D 6+2	1	furling'12	Heating Solar panel	Wi-Fi	Dubrovnik	1.300 €
Beneteau First 36.7	1.120 €	1.280 €	1.800 €	2.200 €	2.500 €	2007	3D 6+1+1	1	lazy bag'16	-	Wi-Fi	Trogir	1.300 €
Beneteau Oceanis 35	1.295 €	1.480 €	2.150 €	2.550 €	3.050 €	2015	3D 6+2	1	lazy bag'15	Solar panel	Wi-Fi	Split	1.300 €
Beneteau Oceanis 35	1.295 €	1.480 €	2.150 €	2.550 €	3.050 €	2016	3D 6+2	1	lazy bag'16	Heating Solar panel	Wi-Fi	Split	1.300 €
Beneteau Oceanis 35	1.295 €	1.480 €	2.150 €	2.550 €	3.050 €	2016	3D 6+2	1	lazy bag'16	Heating Solar panel	Wi-Fi	Split	1.300 €
Beneteau Oceanis 35	1.295 €	1.480 €	2.150 €	2.550 €	3.050 €	2016	3D 6+2	1	lazy bag'16	Solar panel	Wi-Fi	Split	1.300 €
Beneteau Oceanis 34	1.150 €	1.200 €	1.600 €	1.990 €	2.250 €	2009	3D 6+1+1	1	lazy bag'13	-	Wi-Fi	Dubrovnik	900 €
Beneteau Oceanis 323	980 €	1.035 €	1.500 €	1.900 €	2.150 €	2007	2D 4+1+1	1	lazy bag'14	-	Wi-Fi	Trogir	900 €
Beneteau Oceanis 31	980 €	1.035 €	1.500 €	1.900 €	2.150 €	2012	2D 4+1+1	1	lazy bag'12	Heating Solar panel	Wi-Fi	Dubrovnik	900 €
Beneteau Oceanis 31	980 €	1.035 €	1.500 €	1.900 €	2.150 €	2008	2D 4+1+1	1	lazy bag'16	Heating Solar panel	Wi-Fi	Trogir	900 €
CATAMARAN-FOUNTAIN PAJOT													
Fountaine Pajot SABA 50	skipper incl. 6.900 €	skipper incl. 7.900 €	skipper incl. 11.400 €	skipper incl. 13.800 €	skipper incl. 16.500 €	2015	4D+1+1skipp 8+2+1skipp	6	lazy bag'15	AC&Gener. Solar panel	Wi-Fi	Trogir	NO DEPOSIT *APA 2500 €
Fountaine Pajot Helia 44	3.500 €	3.900 €	6.500 €	7.900 €	8.500 €	2014	4D 8+2	4	lazy bag'14	Heat.&Gener. Solar panel	Wi-Fi	Trogir	2.500 €
Fountaine Pajot Lucia 40 Evolution	3.400 €	3.400 €	4.200 €	5.400 €	6.100 €	2015	3D 6+2	3	lazy bag'15	AC&Gener. Solar panel	Wi-Fi	Trogir	2.500 €
Fountaine Pajot Lucia 40-NEW	2.900 €	3.100 €	4.400 €	5.490 €	6.100 €	2017	4D 8+2	4	lazy bag'17	Solar panel	Wi-Fi	Trogir	2.500 €
Fountaine Pajot Lipari 41	2.900 €	3.100 €	4.400 €	5.490 €	6.100 €	2013	4D 8+2	4	lazy bag'13	Solar panel	Wi-Fi	Dubrovnik	2.500 €
Fountaine Pajot Lipari 41	2.900 €	3.100 €	4.400 €	5.490 €	6.100 €	2015	4D 8+2	4	lazy bag'15	Solar panel	Wi-Fi	Trogir	2.500 €
ECONOMY LINE													
Beneteau Cyclades 50.5	2.310 €	2.640 €	3.500 €	4.300 €	4.800 €	2006	4D+1BB+skipp 8+2+1+1	3+1	lazy bag'12	Heating Solar panel	Wi-Fi	Trogir	1.600 €
Beneteau Cyclades 50.5	2.310 €	2.640 €	3.500 €	4.300 €	4.800 €	2008	4D+1BB+skipp 8+2+1+1	3+1	lazy bag'12	Heating Solar panel	Wi-Fi	Trogir	1.600 €
Beneteau Cyclades 50.5	2.310 €	2.640 €	3.500 €	4.300 €	4.800 €	2006	4D+1BB+skipp 8+2+1+1	3+1	lazy bag'16	Heating Solar panel	Wi-Fi	Dubrovnik	1.600 €
Beneteau Cyclades 43.4	1.200 €	1.900 €	2.200 €	2.900 €	3.300 €	2006	3D+1BB 6+2+2	2	furling'16	Heating Solar panel	Wi-Fi	Dubrovnik	1.300 €
Beneteau Cyclades 43.4	1.200 €	1.900 €	2.200 €	2.900 €	3.300 €	2006	3D+1BB 6+2+2	2	furling'16	Heating Solar panel	Wi-Fi	Trogir	1.300 €
Beneteau Oceanis 423	1.200 €	1.750 €	2.000 €	2.750 €	2.950 €	2005	3D+1BB 6+2+2	3	furling'15	Solar panel	Wi-Fi	Dubrovnik	1.300 €
Beneteau Oceanis 423	1.200 €	1.750 €	2.000 €	2.750 €	2.950 €	2005	3D+1BB 6+2+2	3	furling'15	Solar panel	Wi-Fi	Dubrovnik	1.300 €
Beneteau Oceanis 343	925 €	1.200 €	1.550 €	1.900 €	2.200 €	2006	3D 6+2	1	furling'12	-	Wi-Fi	Dubrovnik	900 €

PRICE INCLUDES

*(VAT) PDV 13% and 25% for all obligatory and optional
 *Price includes bareboat charter week, dinghy, GPS & chart plotter, nav. charts, pilot book, echo sound and wind speed indicator, electric windlass, VHF, 220V shore supply, bimini, sprayhood, kitchen utensils, daily weather forecast SMS, WI-FI, prepaid mobile phone, technical and booking support
 *Catamaran line includes outboard engine and snorkeling equipment as standard

GENERAL SPECIFICATION

Embarkation: Saturday after 17:00 h
 Disembarkation: Saturday till 09:00 h (returned in base on Friday till 18:00 h)
 Friday till 15:00 (only for ONE WAY)
 All boats older than 2009 are renewed (sails, interior, bimini and sprayhood)
 Skipper is obligated to possess original sailing licence and VHF radio certificate according to Croatian Maritime Law
 Montenegro visit must be confirmed before booking confirmation

OBLIGATORY

Transit log < 38 ft	130 €
Transit log 39 ft -45ft	145 €
Transit log ≥ 46ft	160 €
Transit log catamaran & Oc 58	260 €
Tourist tax (person/day)	1 €

*TRANSIT LOG includes end cleaning, bedlinen, pillows and small towels 50X70 cm, gas, underwater inspection, sponge and washing liquid (ECO)

*TOURIST TAX note: children up to 12 years are not obligated to pay

*APA (advance provisioning allowance) 2500 € only for SABA 50: covers mooring fees, harbour taxes and requested supplies. The Captain is obligated to keep an accurate record of spending. At the end of charter clients will be refunded or asked to pay difference if additional operating costs are incurred.

DISCOUNTS

* Early booking	10%
* Early booking for catamarans and monohulls > 41ft ('17,'16,'15)	5%
Early booking is valid until 31.01.2016	
* Repeater client of Ultra Sailing	5%
* 2 weeks	5%
* 3 weeks	10%
* Exhibitor- Boat show (dependes of the term and event)	on request
* Last minute discount valid 30 days before the term and dependes of availability	

* NO DISCOUNTS: regattas & chartering less 7 days

* 10 days charter can be offered as 2 weeks with valid discount

Discounts are valid from the time of the print and can be subject to change without further notice

OPTIONAL

Outboard engine with 5l diesel / week	75 €
Spinnaker < 44 ft/ Gennaker / week	130 €
Spinnaker ≥ 45ft / week	160 €
Safety net	60 €
Skipper / week	1050 € + provisioning + cabin
Hostess	1050 € + provisioning + cabin
Fee for pets	50 €
Snorkeling equipment / set / week	10 €
Towel set (beach + small towel) / week	5 €
Stand up paddle / week	160 €
Early check in at 13:00	120 €
Car parking in ACI marina / day	10 €

*parking can not be ordered in advance and should be paid directly to marina reception

DAMAGE LOSS / WAIVER

Refundable safety deposit	Non-refundable + refundable deposit
900 €	180 € + 100 €
1.300 €	220 € + 100 €
1.600 €	280 € + 100 €
2.500 €	440 € + 100 €

Refundable safety deposit payable by Visa, Master, Amex or in cash

Regattas: double deposit - only refundable

ONE WAY

One way fee for boats < 37 ft	460 €
One way fee for boats 38 - 42 ft	480 €
One way fee for boats 43 - 46 ft	520 €
One way fee for boats 47 - 50 ft	560 €
One way fee cat + Oc 58	590 €

One way includes boat transfer back (100 NM): diesel, skipper for transferring boat back & mooring fee only for check out day (Friday) latest at 15:00h.

REGATTAS

Must be specified before booking confirmation
 ORC and IRC certificates possible on extra cost
 No discounts on regattas charter prices
 Refundable damage deposit only in cash (non-refundable deposit not possible)
 Regatta must be applied to CRO sailing federation

TRANSFERS

Split APT - marina Split (8 pax)	75 €
Split APT - marina Trogir (8 pax)	40 €
Split APT - Primošten (Kremik) (8 pax)	75 €
Dubrovnik APT - marina Dubrovnik (8 pax)	65 €

All transfers out of list can be arranged in advance

PAYMENT & BANK DETAILS

50 % upon reservation	50 % 4 weeks before departure
in favour	ULTRA JEDRENJE DOO
SWIFT	PBZGHR2X
IBAN	HR37 2340 0091 5102 2554 3
Bank	Privredna banka Zagreb d.d.
Client should cover all bank fees	

BOOKING CONTACT

phone: +385 21 398 578
 e-mail: booking@ultra-sailing.hr
 WEB: www.ultra-sailing.hr

NOTES

Price list is written in Brutt prices (VAT 13% and 25% included)
 Ultra sailing reserve the right to change the prices
 Complain book is at reception desk

